

## E4B - Energy for business

### Have you considered working with the Dutch?

Dutch companies have extensive experience in preparation and implementation of projects of various scales in the field of renewable energy, such as wind energy, solar energy, biomass, biogas and waste to energy. If you are looking for know-how or hardware in the field of renewables, Dutch companies are a reliable partner for you.

### What is E4B?

E4B facilitates contacts between companies in Indonesia and the Netherlands. The goal is to stimulate mutual business relations in the renewable energy sector between the two countries. E4B is open to all Indonesian companies in the renewable energy sector looking for business partners in the Netherlands. The deadline for application is **15 January 2010**.



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### How does it work?

E4B is made up of 5 basic steps:

#### 1. Your application

An intake form is available for your application. You are invited to submit your proposal for cooperation with a Dutch company to the Indonesian Netherlands Association, the official BeNeLux chamber of commerce in Indonesia.

#### 2. Suitability check

INA will consult with its local network to assess your proposal. Only proposals that receive a positive assessment will be sent on to SenterNovem and EVD, cooperating Dutch government agencies with expertise on both energy and international business. Proposals must be clearly formulated and well substantiated before being taken into consideration.



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#### 3. Your Dutch match

SenterNovem/EVD will start identifying Dutch businesses that match your company's profile.

#### 4. Cooperation initiation, hiring a consultant

If a suitable match is found, SenterNovem/EVD will provide you with a business consultant in order to help you explore the opportunities and develop a joint action plan for you and your Dutch business partner. The consultant will also arrange a visit for your company to the Netherlands to meet your partner. SenterNovem/EVD will pay the consultant's fee, your company will pay for its own travel and accommodation expenses related to the visit.

#### 5. Evaluation

Six months after your visit to the Netherlands, the consultant will conduct an evaluation to

determine if the activities have resulted in a basis for further cooperation.

### **Interested?**

Would you like to explore the possibilities to jointly set up and run a project with a company from the Netherlands? Or would you like to receive more information about E4B?

Please contact INA at [energy@ina.or.id](mailto:energy@ina.or.id) or +62-21-52902177



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*SenterNovem and EVD are agencies of the Dutch Ministry of Economic Affairs. SenterNovem promotes sustainable development and innovation, both within the Netherlands and abroad. EVD provides support to companies and public organisations active in the areas of international business and cooperation.*